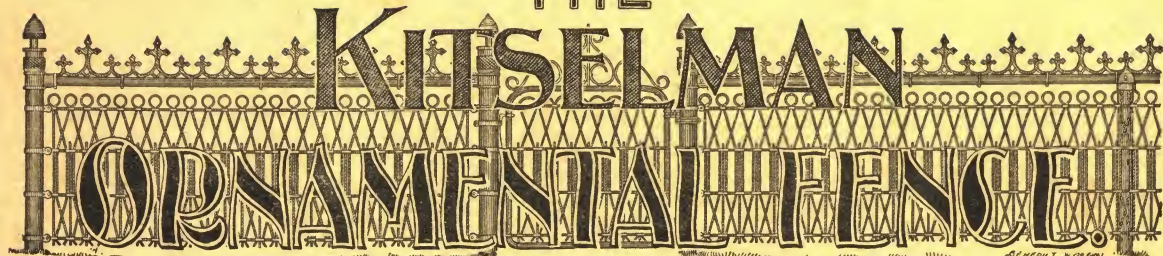


1883

CATALOGUE OF
THE

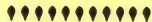
1897



MANUFACTURED ONLY BY
KITSELMAN BROTHERS,
RIDGEVILLE, INDIANA., U.S.A.



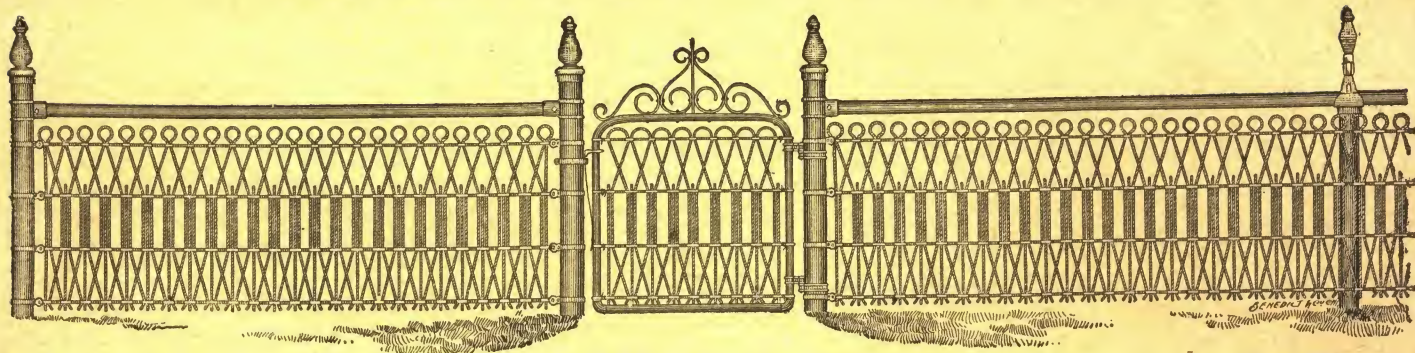
The Kitzelman Ornamental Fence.



THE Kitzelman Ornamental Fence as shown in this Pamphlet, excels in strength and beauty any fence on the market. It is perfect in construction and strikingly ornamental and wove from the best quality of galvanized steel wire. Pickets are of twisted wire about 1-4 inch in diameter and with the cable wires are interwoven in such a way as to provide for expansion and contraction and to make the fence a marvel of strength and beauty and close enough to turn small animals. No other fence has all the qualities of beauty, strength, durability and cheapness. It can be built as cheap as an ordinary wood picket fence and therefore within reach of all. The gates are designed to match the fence, and in every respect equal to it. All posts and railing are made of steel tubing while all the fittings are of a high grade of Malleable Iron.



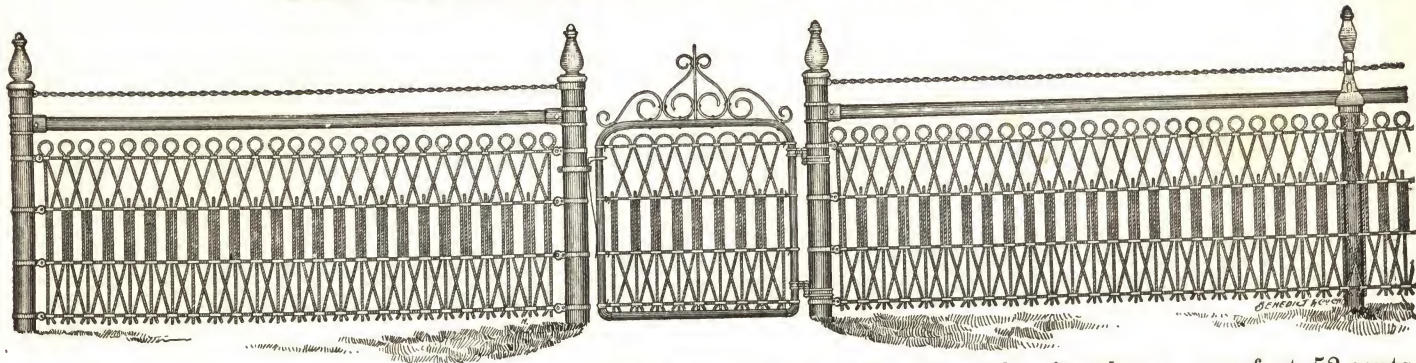
The Kitselman Ornamental Fence.



Design No. 10.—30 inches high, 24 inch Style "C" Fabric, 1½ inch rail,	-	-	per foot, 50 cents.
Design No. 13.—36 " " 30 " " " " 1½ " "	-	-	per foot, 55 cents.
Design No. 16.—42 " " 36 " " " " 1½ " "	-	-	per foot, 60 cents.

Above prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.

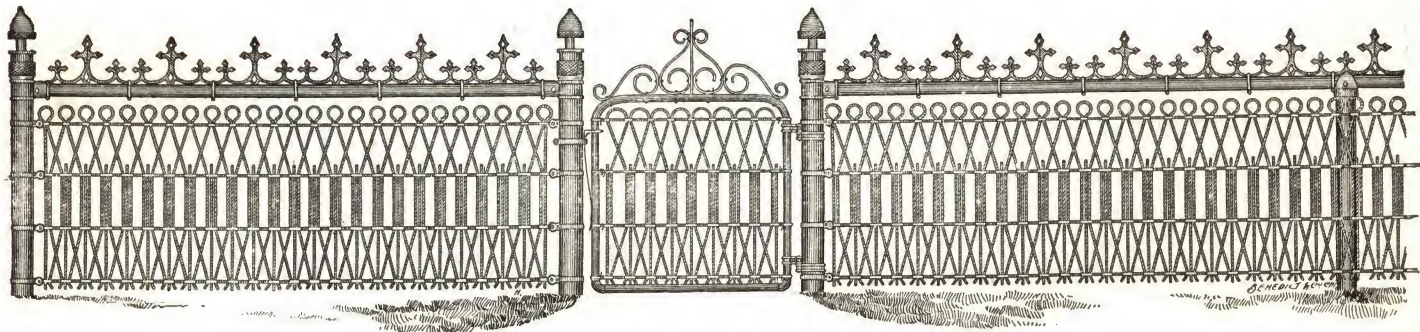
The Kitzelman Ornamental Fence.



Design No. 11.—36 inches high, 24 inch Style “C” Fabric, 1½ inch rail with cable wire above,	per foot, 52 cents.
Design No. 14.—42 “ “ 30 “ “ “ “ 1½ “ “ “ “ “ “	per foot, 57 cents.
Design No. 17.—48 “ “ 36 “ “ “ “ 1½ “ “ “ “ “ “	per foot, 62 cents.

Above prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.

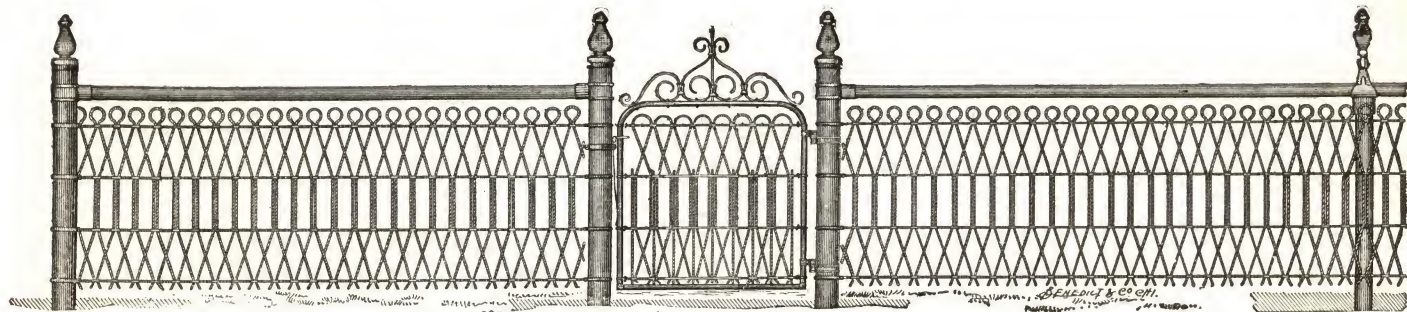
The Kitselman Ornamental Fence.



Design No. 12.—	36 inches high,	24 inch Style “C”	Fabric,	1½ in. rail with Malleable Ornaments,	per foot, 55 cents.
Design No. 15.—	42 “	“ 30 “	“ “ “ “	1½ “ “ “ “ “	per foot, 60 cents.
Design No. 18.—	48 “	“ 36 “	“ “ “ “	1½ “ “ “ “ “	per foot, 65 cents.

Above prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.

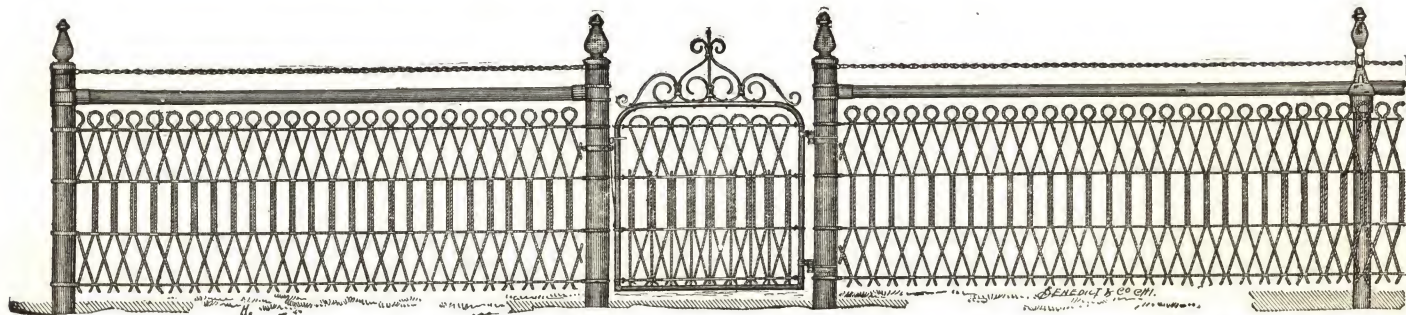
The Kitselman Ornamental Fence.



Design No. 20.—30 inches high, 24 inch Style “D” Fabric, $1\frac{1}{8}$ inch rail,	-	-	per foot, 45 cents.
Design No. 23.—36 “ “ 30 “ “ “ “ $1\frac{1}{8}$ “ “	-	-	per foot, 50 cents.
Design No. 26.—42 “ “ 36 “ “ “ “ $1\frac{1}{8}$ “ “	-	-	per foot, 55 cents.

Above prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.

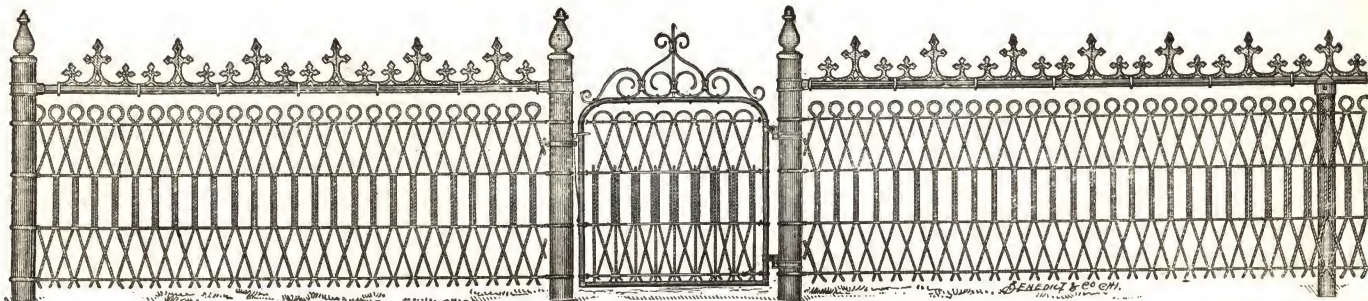
The Kitselman Ornamental Fence.



Design No. 21.—	36	inches	high,	24	inch	Style “D”	Fabric,	1½	in.	rail	with	cable	wire	above,	per	foot,	47	cents.	
Design No. 24.—	42	“	“	30	“	“	“	1½	“	“	“	“	“	“	“	per	foot,	52	cents.
Design No. 27.—	48	“	“	36	“	“	“	1½	“	“	“	“	“	“	“	per	foot,	57	cents.

Above prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.

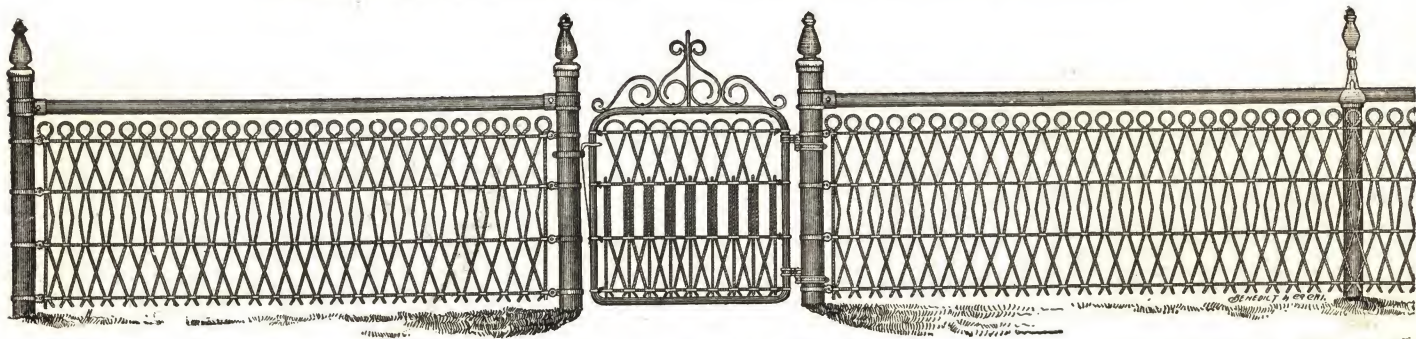
The Kitselman Ornamental Fence.



Design No. 22.—	36 inches high,	24 inch Style “D”	Fabric,	1½ in. rail with Malleable Ornaments,	per foot,	50 cents.
Design No. 25.—	42 “ “	30 “ “	“ “	1½ “ “ “ “	per foot,	55 cents.
Design No. 28.—	48 “ “	36 “ “	“ “	1½ “ “ “ “	per foot,	60 cents.

Above prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.

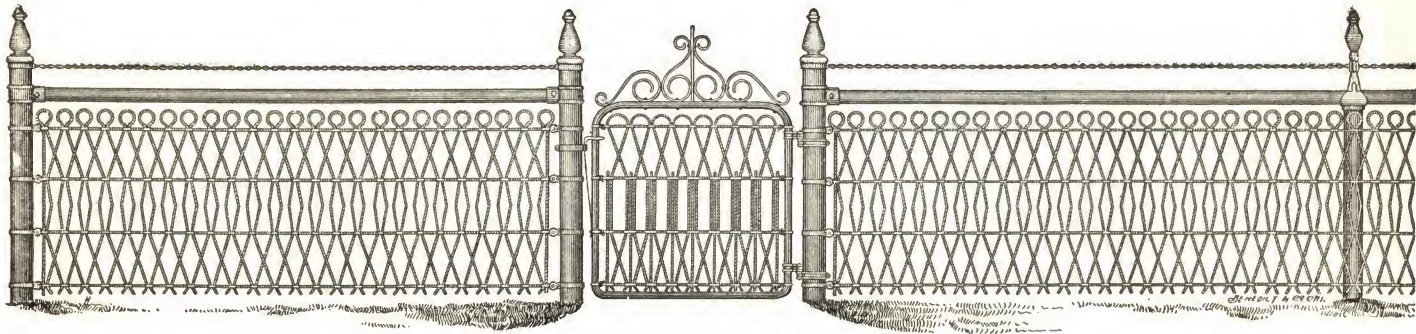
The Kitselman Ornamental Fence.



Design No. 33.—36 inches high, 30 inch Style “F” Fabric, $1\frac{1}{8}$ inch top rail, - - per foot, 52 cents.

Posts should not be set over seven or eight feet apart. The Corner, End and Gate Posts are $1\frac{1}{2}$ inch outside diameter. The Top Rail is tubular steel, about $1\frac{1}{8}$ inch outside diameter. It is continuous the entire line of each section of fence, and being firmly clamped to each post, forms a perfect brace.

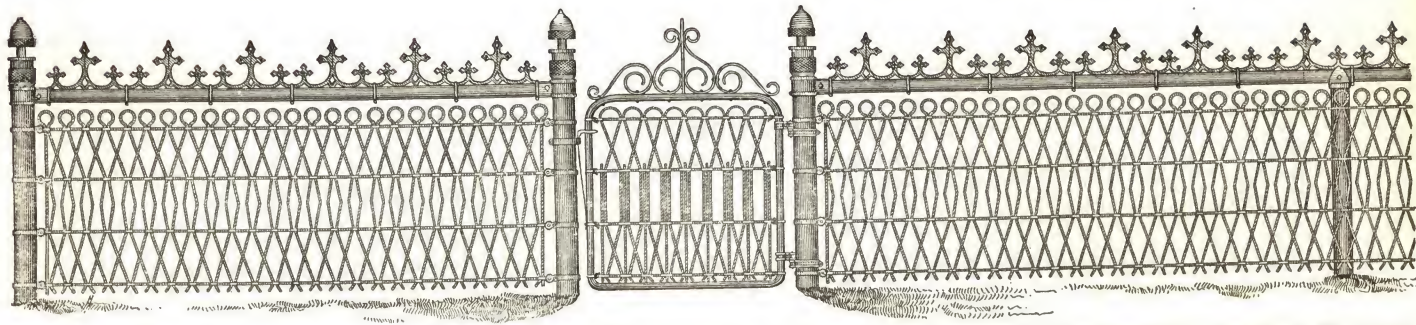
The Kitselman Ornamental Fence.



Design No. 34.—42 inches high, 30 inch Style "F" Fabric, $1\frac{1}{8}$ inch rail with cable wire above, per foot, 54 cents.

The plain rail above the fabric adds 5 inches, and the ornamental cable wire or malleable ornaments, 10 inches to the height of the fence. Any of the styles of fabric can be used on wood posts and makes a very cheap, and one of the prettiest yard or lawn fences on the market.

The Kitselman Ornamental Fence.

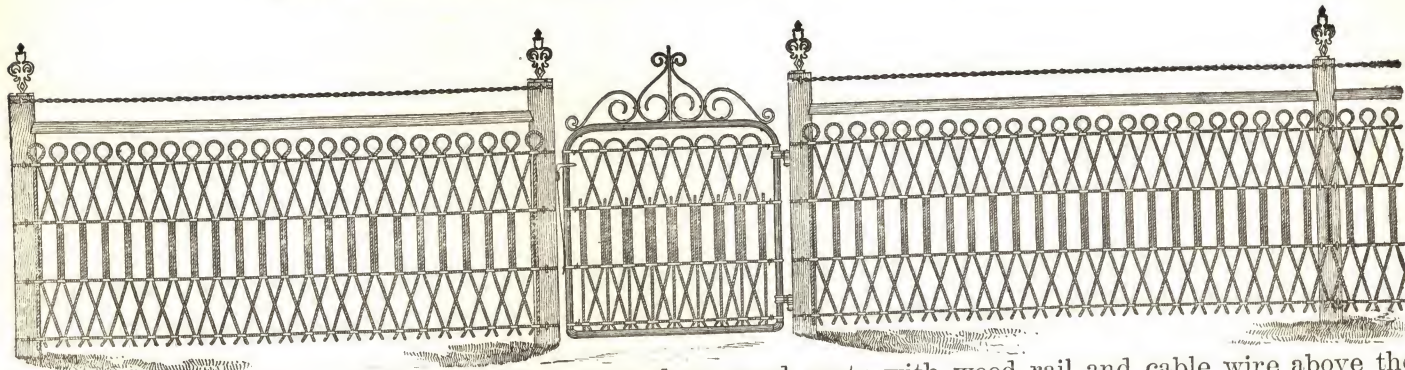


Design No. 35.— 42 inches high, 30 inch Style "F" Fabric, $1\frac{1}{8}$ inch rail with Malleable Ornaments, per foot, 57 cents.

There is no fence on the market that makes a better or more suitable fence for Cemetery Lots.

Full instructions for setting up the Kitselman Ornamental Fence go with each order. Anyone can put it up.

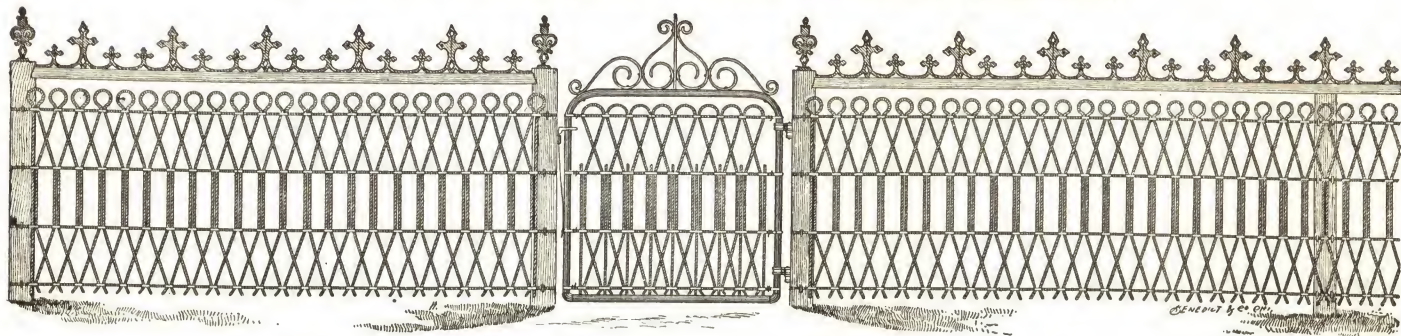
The Kitselman Ornamental Fence.



The above cut shows our Style "D" Fabric used on wood posts with wood rail and cable wire above the fabric and Malleable post ornaments on the posts. This makes a very pretty yet inexpensive fence.

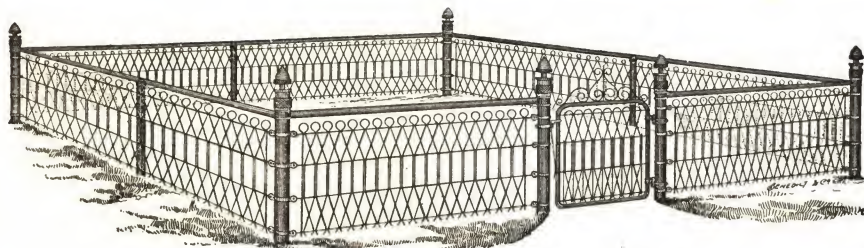
Post Ornaments, 15 cts. each; Cable wire, 2 cts. per foot. See price of gates on pages 14, 15, 16 and 17 and of the Fabric on page 18.

The Kitselman Ornamental Fence.



The above cut shows Style "D" fabric used on wood posts, with rail and malleable wood rail ornaments above, and malleable post ornaments used on the posts. We do not know how anyone could make as pretty or a more substantial fence for as little money.

Post Ornaments, 15 cts. each; Rail Ornaments, 12 inches long, 7 cts. each. See price of Gates on pages 14, 15, 16 and 17 and of the Fabric on page 18.



CEMETERY LOT FENCING.

(PLAIN TOP RAIL.)

Price complete for 10x20 foot lot	-	\$27 00
" " " 12x20 " "	-	28 80
" " " 12x24 " "	-	32 40
" " " 20x20 " "	-	36 00

We furnish one gate complete with every Cemetery Lot Fence.....

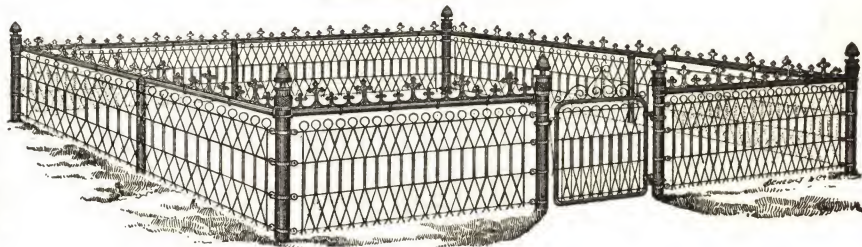
To Societies we make special prices on fence for Churches and Cemeteries.....

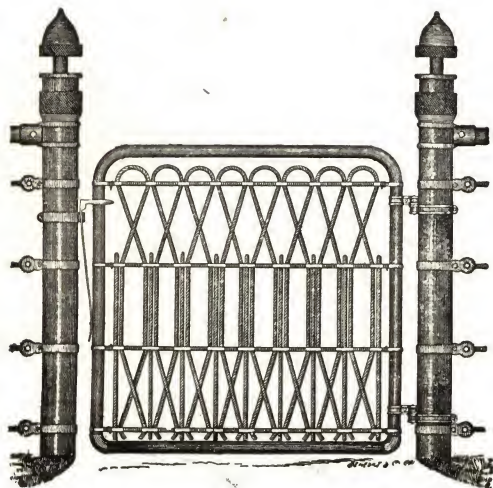
CEMETERY LOT FENCING.

(TOP RAIL AND ORNAMENTS.)

Price complete for 10x20 foot lot	-	\$30 00
" " " 12x20 " "	-	32 00
" " " 12x24 " "	-	36 00
" " " 20x20 " "	-	40 00

In above, as shown, and prices given thereon, we use 24 inch Style "D" Fabric. We can use other heights or other Styles of Fabric at an advance in price to cover the additional cost of the Fabric. *Other size lots at proportionate prices.*





THE KITSELMAN GATE.

(PLAIN.)

3 feet wide,	-	-	-	each, \$3.00
3½ feet wide,	-	-	-	each, 3.50
4 feet wide,	-	-	-	each, 3.80
5 feet wide,	-	-	-	each, 4.30
6 feet wide,	-	-	-	each, 4.90
8 feet wide,	-	-	-	each, 6.00
10 feet wide,	-	-	-	each, 7.50
12 feet wide,	-	-	-	each, 8.65

Prices given on all gates are for any desired height not exceeding 3½ feet. For every additional foot in height over 3½ feet add one-fourth to the price of the same width gate 3½ feet high. Gates 3 feet wide are mostly used and kept in stock so as to fill orders promptly.

Our Single Gates take 4½ inches extra space between posts for hinges, and Double Gates 6 inches extra. Price of gates include hinges and latch, but does not include Posts. Our fittings for posts are for tubing 1½ inches outside diameter and will not fit any other size.



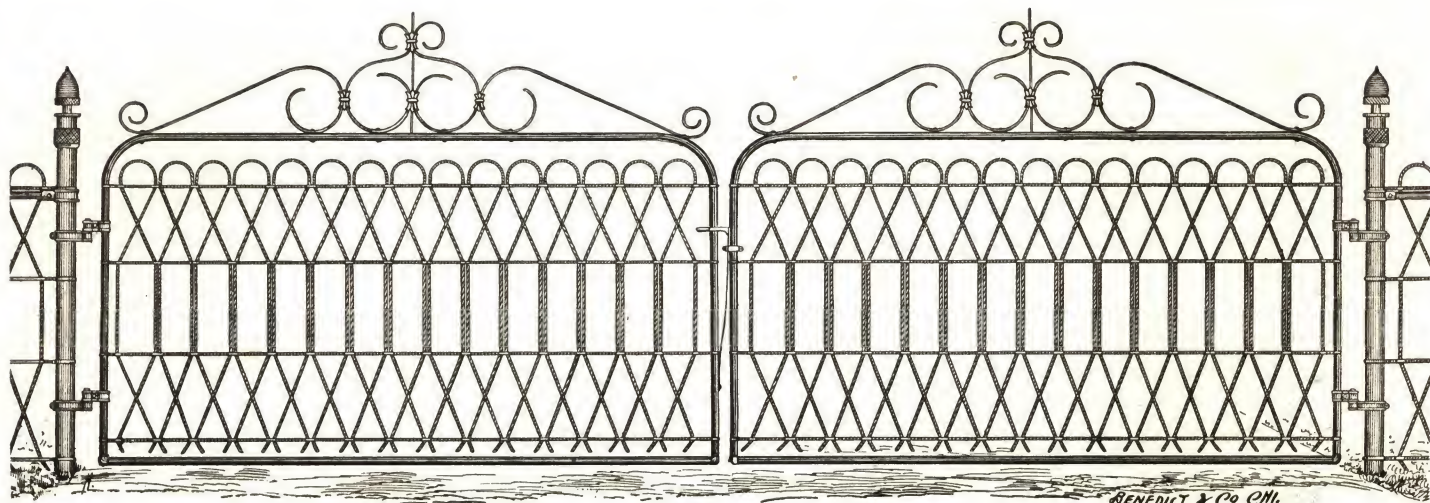
THE KITSELMAN GATE.

(ORNAMENTAL.)

3 Feet wide,	-	-	-	each, \$3.75
3½ Feet wide,	-	-	-	each, 4.25
4 Feet wide,	-	-	-	each, 4.50
5 Feet wide,	-	-	-	each, 5.00
6 Feet wide,	-	-	-	each, 5.70
8 Feet wide,	-	-	-	each, 6.75
10 Feet wide,	-	-	-	each, 8.25
12 Feet wide,	-	-	-	each, 9.40

The large size gates, when necessary for strength, have one or more vertical bars in them.

Gates to match Designs Nos. 10, 11, 12, 20 and 21 are 29 inches high. To match Designs Nos. 13, 14, 15, 23, 24, 25, 33 and 34 are 35 inches high. To match Designs Nos. 16, 17, 18, 26 and 27 are 41 inches high. We can furnish any size Gate on short notice.



BENEDICT & CO. CHICAGO.

DOUBLE GATE PRICE LIST.

6 feet wide, Plain,	-	\$ 6 00	Ornamental,	-	\$ 7 50
8 " " "	-	7 60	"	-	9 00
10 " " "	-	8 60	"	-	10 20
12 " " "	-	9 80	"	-	11 40
14 " " "	-	11 00	"	-	12 50

In ordering fence complete give number of Design, and if convenient send diagram giving location, style and width of gate and distance between corner, end and gate posts—viz:



The above cut shows exact size of the twisted wire pickets used in the Kitzelman Ornamental Fence.

PRICE OF POSTS, ORNAMENTS, ETC.

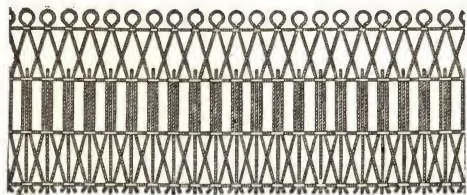
Corner Posts with Bronzed Ornaments, each	-	\$2 00
End " " " " "	-	2 00
Gate " " " " "	-	2 00
Line " plain - - -	-	65
Top Rail Tubing, per foot, - - -	-	08
Top Rail Ornaments, Malleable, with bolts, each	-	08
Wood Rail Ornaments, Malleable, each - -	-	07
Wood Post, " " " - - -	-	15

If brass nickel plated Ornaments are wanted for Corner, End and Gate Posts, instead of Bronzed Ornaments, add 75 cents each net to above prices.



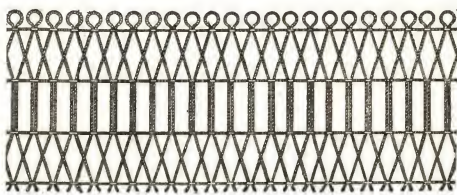
The above cut shows exact size of the Cable wire used above the Kitzelman Ornamental Fence in several of the Styles shown. Price 2 cents per foot.

The Kitselman Ornamental Fence.



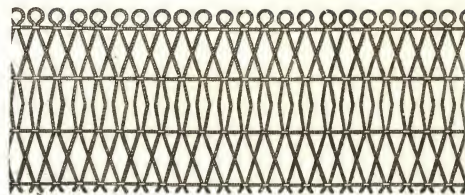
STYLE "C" FABRIC.

24 inches high, per foot,.....15c.
 30 inches high, per foot,.....17c.
 36 inches high, per foot,.....20c.



STYLE "D" FABRIC.

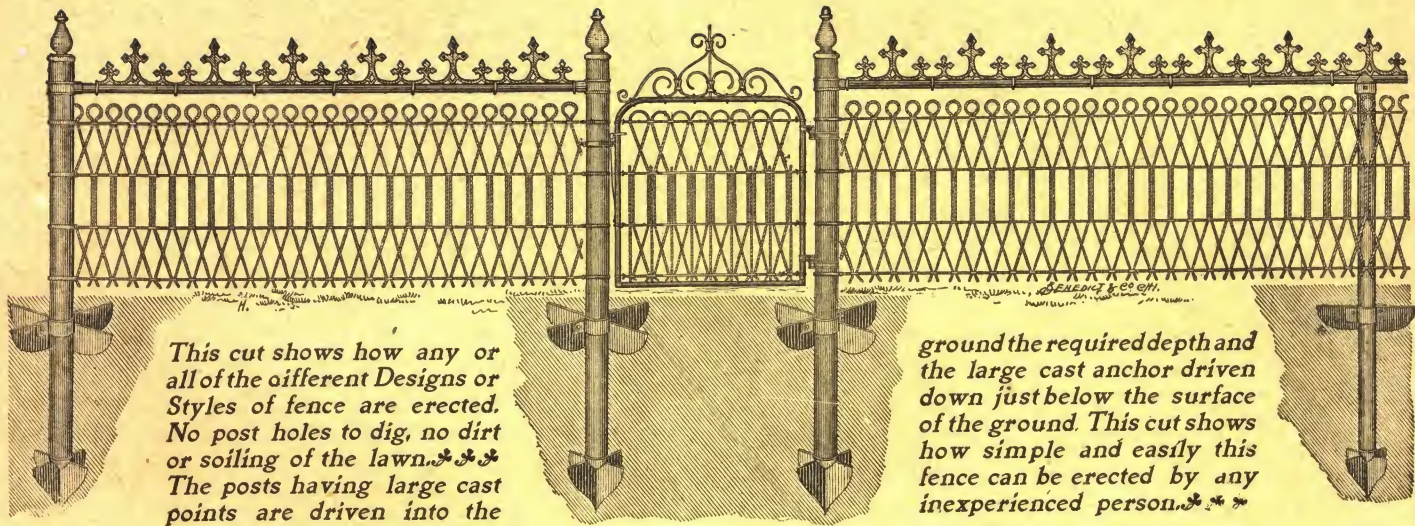
24 inches high, per foot,.....12c.
 30 inches high, per foot,.....14c.
 36 inches high, per foot,.....16c.

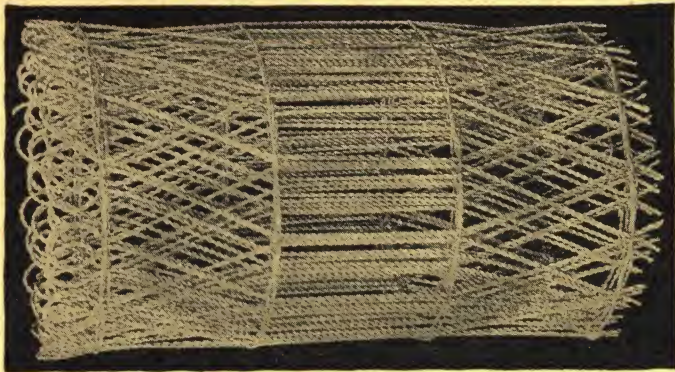


STYLE "F" FABRIC.

24 inches high, per foot,.....13c.
 30 inches high, per foot,.....15c.
Style "F" Fabric not made higher than 30 inches.

The 36 inch Fabric, Styles "C" and "D" have five Cable wires instead of four as shown in above cuts.
 The above prices are for the Fabric alone and without Gates, Posts, Railing or Ornaments.





The above cut shows how the Kitseleman Ornamental Fence is put in rolls for shipment. It is put up in 150 foot rolls and so it can be easily spliced. This is a very convenient size roll for shipment. We can, however, furnish it in any desired length roll.

Wood Rail Ornament.

This engraving shows our malleable Wood Rail Ornament used above the Fabric as shown on page 12. Length 12 inches, 7 cents each.

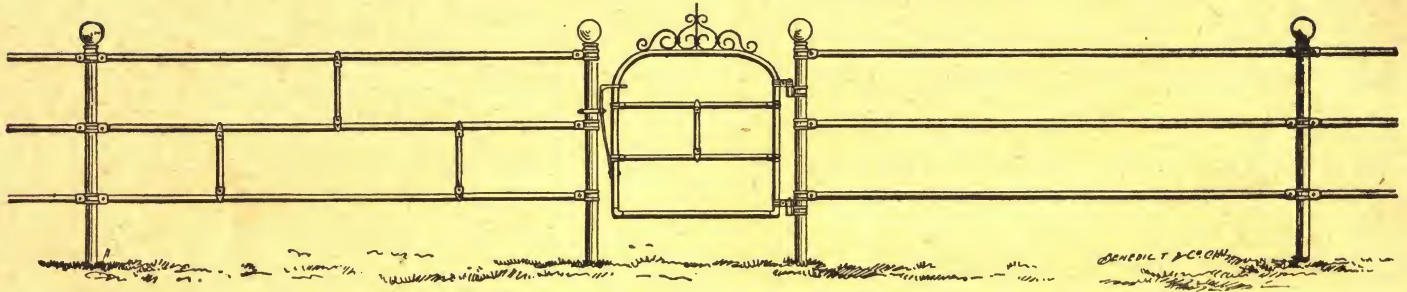


Malleable Rail Ornament.



This engraving shows the malleable Rail Ornaments used in the several designs. The manner of clamping these ornaments to the rail was Patented Jan. 13th 1891. Length 12 inches, 8 cents each.

The Kitselman Boulevard Fence.



STYLE "A"

STYLE "B"

The above represents our Boulevard Fence, which is one of the cheapest as well as one of the strongest fences on the market. The rails, gates and posts are of steel tubing, while the fittings are all malleable. It can be made in a variety of styles. It is especially adapted for Cemetery or Lawn Fences where a fence is desired, but where not necessary to turn small animals.

Style "A" 30 inches high, per foot 55 cts. Style "B" 50 inches high, per foot 40 cts. These prices are for the Fence Complete with posts seven feet or over apart and not over one single gate to every 50 feet in length of fence.



KITSELMAN BROTHERS

WOVEN WIRE FENCE MACHINES.

Dictated by Miller Steno. No. 3
In referring to anything No. B1279
in this letter mention

RIDGEVILLE, IND. 5/4/97

Mr. S. G. Austin,
Catskill, N. Y.

Dear Sir:-

Replying to your favor of the 28th inst., we send you by this mail under separate cover catalogue of our Ornamental Fencing and Gates, which fully illustrates and describes same. If you will mail us diagram of the lot which you intend to fence, giving measurements, size number and location of gates, as well as design of fencing preferred, we will name you our very lowest trade discount on the material delivered. We have not as yet sold any of our fencing in your city and desire to introduce it and in order to do this will name you the lowest possibly price.

In regard to our machine will say we do not ask parties to send in advance money to pay for same but would as leave they would deposit it with their Banker with the understanding that it is to be refunded to them unless the machine works and gives satisfaction as represented. All our machines are sent out on such terms and we have the first machine to take back this season.

During the past ten years we have placed on the market five different machines for building this same kind of fencing and in each instance have endeavored to overcome objections raised to previous machines, until now we believe the Duplex to be in a state of perfection.

We are very confident you could work the machine and to your entire satisfaction, should you only try it. Should you fail, we are willing to take the machine back and refund the money, if paid. We do not see how you could ask better terms or where you could find better opportunities if you are in need of fencing. All who use our fencing think they are the cheapest and most practical solution of the fence problem, and we believe you would think likewise should you only give them a trial.

Trusting you will consider the matter carefully and hoping to be favored with your early order, which shall have our prompt attention,

Yours truly,

Kitzelman

6/2/27

Miller
Blair

Mr. W. B. Austin,
Cincinnati, O.

Dear Sir:-

Replying to your letter of the 28th inst., we send you by this mail under separate cover, catalogue of our Ornamental Fencing and Gates, which truly illustrates our various styles. If you will mail us dimensions of the lot which you intend to fence, giving measurements, also number and location of gates, as well as design of fencing preferred, we will name you our very lowest trade discount on the material delivered. We have not as yet sold any of our fencing in your city and desire to introduce it and in order to do this will name you the lowest possible price.

In regard to our machine will say we do not ask parties to send in advance money to pay for same but would as leave they would deposit it with their Banker with the understanding that it is to be returned to them unless the machine works and gives satisfaction as represented. All our machines are sent out on cash terms and we have the first machine to take back for no reason.

During the last few years we have placed on the market five different machines for cutting the same kind of fencing and in each instance have encountered no serious objections raised to previous machines, until now we believe the Duplex to be in a state of perfection.

We are very confident you could work the machine and to your entire satisfaction, would you only try it. Should you fail, we are willing to take the machine back and return the money, if paid. We do not see how you could get better terms or where you could find better opportunities if you are in need of fencing. All who use our fencing think they are the cheapest and most practical solution of the fence problem, and we believe you would think likewise should you only give them a trial.

Trusting you will consider the matter earnestly and hoping to be favored with your early order, which shall have our prompt attention.

Yours truly,

— FROM —
KITSELMAN BROTHERS,
WOVEN - WIRE - FENCE - MACHINES.
RIDGEVILLE, - INDIANA.



Fence, Fence, Fence, until you can't rest,
You're foolish if you don't get the cheapest and best,
The circulars within will a story unfold;
That to you, on Fence, are worth their weight in Gold;
If you read them carefully you'll make up your mind,
That for all your fence you want this kind;
If you don't, you'll regret it, we'll bet a Silver Dollar,
When your wife, with our kicker, makes you holler;
And by turning the crank raises blisters on your pants
And also your Sisters, your Cousins and your Aunts.



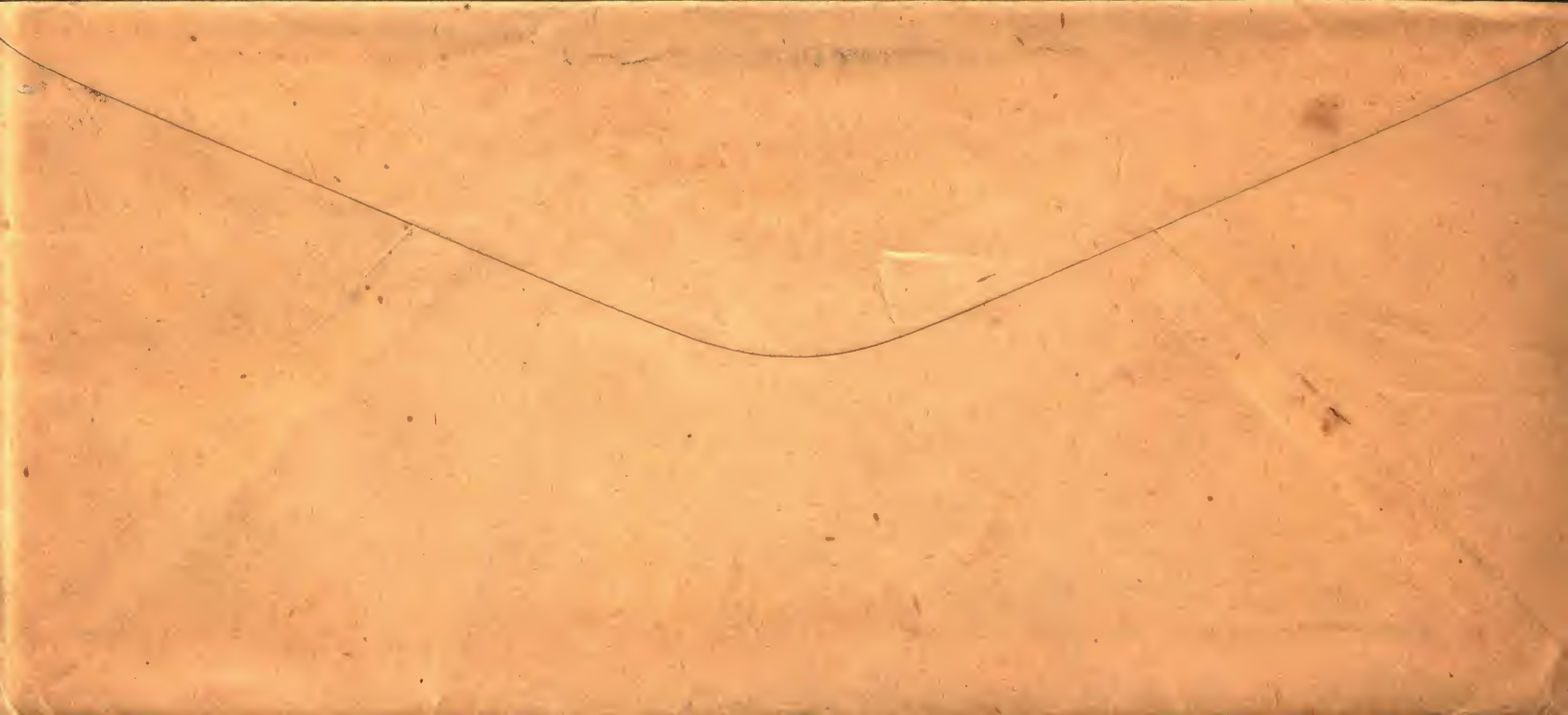
Mr. _____

S. J. Custon

Oatskill

County. _____

N. Y.





Facts Are Stubborn Things.



[N January 1897 we inclosed a printed slip, with Wire Quotations we were sending to quite a number of those to whom we had sold Machines, which had thereon a request that they write us just what they thought of the Kitselman Fence and Machine. We stated that what we wanted was actual facts such as their experience with both Machine and Fence would enable them to give. In answer to same we received several hundred replies, a few of which we print in this circular. Would like to print them all but for want of space are unable to do so. If you have any doubts as to the genuineness of any of the letters we print, or of about four hundred and fifty we have not in print, we can upon request and a promise to return same to us, send the original of any desired letter, or we ask you to write any of the parties direct, inclosing stamp for reply. We have no hesitancy in referring to anyone we have sold to or done business with.

Hoping you will read every letter given in this, and we are quite sure it will pay you to do so, we are, with best wishes,
March 1897.....

Yours truly,

KITSELMAN BROS., Ridgeville, Ind.

1 The Best that Could be Bought.

Mr. Theo. C. Hinds, New Berlin, N. Y., writes under date of Feb. 8th, '97 as follows: "In '95 the necessity of a good substantial road and line fence became apparent on the premises I superintend. I immediately began corresponding with several fence companies with the view of obtaining the very best fence that could be bought. Although I had an immense amount of printed matter to compare and select from, my selection was the Kitselman. The principle upon which the fence is built directed me in my decision. The papers, circulars, etc., were sent from me to the owner of the property for him to decide which he thought best to buy, fencing in the roll or a machine to make fence to fit the uneven ground. The papers were soon returned with a like approval of my own. Then the papers were sent to my employer's son, Mr. S. A. Moss, Montpelier, Vt., for further approval. All were soon returned with the Kitselman chosen as the most economical and complete method of fence building. I bought the machine and built about eighty rods of beautiful and substantial fence that has stood the heat and cold, and I shall build more next spring. There is not a doubt but the Kitselman Fence Machine will be shown great favors in this section, for our fence is admired by all who see it. Your machine makes so many different kinds of fence one cannot help being suited with it, and it calls for more merit than any farm implement I know of."

2 No Contraction or Expansion is Discernible.

Mr. L. C. Zook, Olney, Ill., writes under date of Feb. 1st, '97 as follows: "Having handled your machines for more than two years, I feel prepared to make almost unspeakable testimony in their favor. I have come in contact with many so called competitors recently, but the Kitselman Fence compelled them to stay in the back ground. Prominent among them were the — Fence Co. I am compelled to say, makes a very good fence; but it has one great fault, which is the perpendicular wires which are simply wrapped around the parallel wires, and liable to be forced aside by animals; not so, however, with the Kitselman Fence, in which the wires run zigzag through the fence; not only making it impossible for them to be forced aside but being woven around the parallel, a sudden strain on anyone part of the fence is supported by all the surrounding wires, therefore making breakage almost impossible. My first fence was two years ago, and it gives the best satisfaction of any fence in existence. No expansion or contraction is discernible, even in the greatest of extremes of heat and cold. This fence can be built to turn anything from a mouse to a buffalo. I have built fence all over this section of country, and no complaint whatever has come to me of the Kitselman Fence. On the contrary, all who have any of the fence, join hands unanimously in praising its merits, and the future life of the Kitselman Fence is indeed promising to its worthy inventors and the general public."

3 The Kitselman His Choice of Twenty.

Mr. N. L. Gets, Lancaster, Pa., writes under date of Jan. 20th, '97 as follows: "In the spring of '96 a farm with fences in a bad state of dilapidation came under my care. To get the fields fenced in time to prepare the land and plant crops, I wanted a fence which could be constructed rapidly and combine all the points of strength and tightness. I wrote to twenty different manufacturers of fencing for circulars and after examining all, knowing what I wanted, I chose the Kitselman Fence and ordered a machine. I put up nearly 500 rods in a short time and soon had my fields ready. Farmers passing my place stop and ask: 'Who makes that fence?' And when I say; Kitselman Bros., Fence Machine, a boy and myself, a look of genuine surprise over-spreads their features. They are used to seeing woven wire fence come in rolls instead of being put up in the field with any size of mesh.

One man came to me and said: 'I like that fence; but have not the time to make it myself; bring your machine and put it up for me?' The fence was made for him and he is simply tickled with it. Why? Because it keeps his chickens and hogs out and his bulls in the field, and is superior in every way to other wire fences. With end, corner and gate posts firmly braced and anchored, the Kitselman Fence will remain as tight in summer as in winter; expansion and contraction do not effect it, as I have learned by experience and observation. Taking it all in all it is not only one of the best fences for the farmer, truckster, ranchman or anybody who needs a fence to pen in or out anything from a chicken to a bull. I find Kitselman Bros., staples the best for locust posts.

4 Many of the Neighbors Came to See it Work.

Mr. E. L. Johnson, Galena, O., writes under date of Jan. 28th, '97 as follows: "It is now about one year since (I must confess with some doubt) I sent you an order for one of your Fence Machines and now I take this opportunity to let you know of my success; but first let me say this neighborhood has been over-run by fence agents of different kinds. I stretched up 100 rods of wire and went to work. A goodly number of my neighbors came in to see the wonder of the age. Among the rest, a picket fence man, who thought it would not stand up; but if a man climbed over he would sag the fence. Well, I said, Mr. R. you weigh about 250 pounds, climb on and let us see. I will not try to describe the look of joy with which he complied; or the look of disappointment that took its place when I invited enough others to step on so that their weight was over 800 pounds and when they got off the fence was about as straight as before. Mr. Picket soon departed, and I then and there took orders for over 200 rods, as soon as I could build it. I had previously bought some — Fence, warranted to turn pigs. Last summer when the agent for above fence wanted to keep his pigs in the orchard, said, what will you charge for a fence to turn pigs? I told him, and he said: 'Come over and build me some.' I just finished another 57 rods for him a few days ago. I have built over 1,000 rods and did not solicit an order for a single rod. The fence sells itself, and am now taking large orders from those for whom I built last year, which is the best recommendation possible. I had a large tree, two feet in diameter, fall across my fence. It struck near a post, cutting the three top wires where they were stapled. When the tree was cut away I pulled the fence up, tied the broken wires, nailed it up, and if it were not for the logs and the knots in the wire, one could not see where the tree had struck the fence. My observation convinces me that heat and cold have no effect on it. I sold one machine, and the gentleman told me he had built 1,000 rods of fence and had contracted for 1,100 rods more. I have written you this letter because I think it is due you to know of the universal satisfaction the Machine and Fence are giving. It is undoubtedly the cheapest fence on the market, quality considered. I am satisfied I could get steady work building fence if I were situated so as to give it my attention."

5 Extreme Heat and Cold have no Effect upon it.

Mr. Chas. Dean, Sr. Buffalo Hart, Ill., writes under date of Jan. 29th, '97 as follows: "In reply to your request as to what I think of your machine and the work that can be accomplished with it, will say after two years of practical test, and building 1,400 rods of the various styles it is simply a wonderful piece of mechanical genius—the farmer's friend. I have watched carefully, for the past year, one continuous string of 160 rods of four foot fence, the temperature running from 15 below to 95 above zero and have been unable to detect any influence the above extreme changes of the weather has upon it. Your fence has the lead here among conservative farmers over all others that have so far been introduced in this community. It gives universal satisfaction as to neatness, cheapness and meeting all the demands that are required of a first-class fence, fast taking the place of old style rail and board fences, which occupy so much valuable land, always a source of expense and trouble to keep in repair. I think you have solved the problem of the fence question which has been the farmer's greatest expense. Nothing so improves a farm as that of a neat, durable and substantial woven wire fence; such as can be made with the Kitselman Machine."

6 Over 1,000 Rods on His Own Land.

Mr. Fred C. Hill, Oswego, N. Y., writes under date of Jan. 20th, '97 as follows: "Regarding the merits of your Woven Wire Fencing, I should like to state that my opportunities for knowing the Kitselman Fence have been extensive. I have built over 1,000 rods of your fence on my own property, and assisted neighbors, who saw and liked mine, to erect the same upon their land. The ease and rapidity with which this fencing can be put up, and its durability after it is up, far exceeds anything I have ever met with, and my experience has been extended. My Kitselman Fence has now been standing over two years, exposed to the most severe weather of a rigid climate. It is still tight, and to all appearances as strong and serviceable as when first put up. Its versatility is shown by the remarkable fact that this fencing through which a chicken cannot escape, is strong enough to turn the wildest cattle. Moreover, unlike any other fence, I find it impossible for stock to get hung, or in any way to injure themselves by running against it. I have never met anyone who has tried the Kitselman Fence that was not perfectly satisfied, and even enthusiastic over it. I consider this fence and the method of putting it up, a wonderful invention. There is no purpose for which a fence is needed that it does not answer. It is ideal and I heartily advise its adoption.

Mr. Hill is a prominent Attorney of Oswego, and one of its most prominent and enterprising citizens.

7 Drove a Blindfolded Bull into the Fence.

Mr. N. W. Adams, Bunday's Crossing, N. Y., writes under date of Feb. 14, '97 as follows: "In answer to your inquiry, what do you think of the Kitselman Woven Wire Fence? I think from my limited experience that your claim of the best fence on earth is none too strong, nor can it be praised too much. I purchased one Star Woven Wire Fence Machine last August and put up some samples at different places to test its strength and durability. I made a special test of Style No. 3 by driving a bull (after being blindfolded) on a sharp run straight into it and only breaking one No. 15 mesh wire by striking it with his horns, and was thrown back six feet and landed on his side, a surprised animal. I also had a piece of the same Style, 59 inches high, which I put on a side hill where the snow piles in some times ten feet deep, and I have waited until now to see how it will stand the strain, and at this writing we are having a thaw and the fence is about two-thirds out of the snow, and looks as well as if never snowed under.

The general opinion is that the Kitselman Fence is the coming fence; as is evidenced by the orders I have taken for it. The fence will turn anything from a wild bull down to a rat. A word about their manner of dealing: My machine was shipped on May 12th; but owing to the carelessness of the Railroad Company, was not heard from until August. In the mean time Messrs. Kitselman Bros., doing all they could to trace it up, finally shipped me a second machine and outfit, trusting fully to the Railroad Company for their pay for the first machine, which arrived about the time the second one did; consequently they had one machine on their hands to be re-shipped to them at their own expense. I frankly ask if this was not fair dealing of the first rank?"

8 Comparison with other Fences out of the Question.

Mr. H. Z. Leonard, Wabash, Ind., writes under date of Feb. 15th '97 as follows: "Two years ago I bought one of your Machines after carefully investigating its merits. I feel that I am in a position to state thoroughly some facts about your Machine that will commend it to the consideration of all who are desirous of building a fence that in every particular meets the demand of the farmer. First, an important thing about your machine is that it does not get out of repair. Mine has had hard usage for two years and it shows no sign of giving out. I have used it on rough and smooth ground and find it easily adapts itself to the conditions of the surface. I first built about 400 rods for myself, and others used it, so I am safe in saying that the first year at least 600 rods were built. Now as to the fence; it stands to-day just as perfect as the day it was completed so far as can be seen. One string of the 400 rods was 120 rods long, substantial posts were set at each end and wire stretched with intervening posts 32 feet apart and no ratchets used. Each end was fastened to the corner posts. The fence has stood two severe winters without a break in it and as stated before is as good to-day as when built, so far as can be seen. The fence turns all kind of stock; heat and cold do not seem to effect it, if it did this long stretch of fence without a brace would show it. The truss principle in my judgment is a safe guarantee against heat and cold. Last summer I built 80 rods and it is perfect; stands the heat and cold without a break, and is the admiration of all that see it. I have had numerous farmers as well as city residents examine and admire the fence. As to comparing the fence with others I can safely say that it has no comparison. That it is so far superior to any and all fences that I have examined, comparison is out of the question, and might as well ask for comparison between natural and artificial light. So perfect is the fence that two more Machines have been sold in the immediate neighborhood where the fence has been carefully watched and if it had been subject to criticism they would have been quick to say: I told you so. Instead of this a sale was made, only a few days ago, to a man that watched the fence from the first day's work done on it up to the present time and he then bought a Machine. To all I say, duplicate it if you can, and no one has yet tried it. Perfect in strength and beauty, and perfect in controlling stock; even chickens and turkeys.

Mr. Leonard was for four years U. S. Consul at London, Canada.

9 The Kitzelman Fence Always the Same.

Mr. O. C. Temper, Mays, Ind., writes under date of Feb. 1st, '97 as follows: "As you would like to know what I have to say about the Kitzelman Fence, I will say that I have had experience with the same for about three years. I have built nearly 1,000 rods that has given perfect satisfaction; being built three years."

In winter, in summer, in sunshine or rain,
The Kitzelman Fence is always the same.

10 Built 15 Miles With One Machine.

Mr. J. N. Minsner, Newark, Ill., writes under date of Feb. 1st, '97 as follows: "Sept. 16th 1890 at eleven o'clock a. m., I received my Machine from you, and at six p. m., had 14 rods of fence completed, and this without ever seeing a machine work, or with any help whatever. The same fence stands to-day as good as when built, without a cent of repair. I being a day laborer I commenced at once to build for a livelihood, and have built at least 15 miles of fence with the one machine, and my repairs have not cost me \$5 all told. The machine works as good to-day as it did the day I got it. If I could not get another I would not take \$100 for it. In all the fence built I have never had a dissatisfied customer. It stands the test of heat and cold perfectly. Most of the farmers in this section will have nothing but the Kitzelman Fence. I know of three cases where teams have run away and ran into this fence and but one wire was broken. It is useless to say that the teams stopped. In the start I had considerable competition, but your fence has given such universal satisfaction that I practically have the field all to myself, and my business is increasing largely every year. As some one has said, it is the best fence on earth, and I say the best Machine too."

11 Dogs Can't Get to His Sheep.

Mr. E. W. Bedinger, Jr. Middletown, Ky., writes under date of Feb. 2nd, '97 as follows: "The fence problem will not down. It must be solved. As a practical farmer I tried many different fences. I found nothing that gave satisfaction until I began building the Kitzelman Woven Wire Fence. I can build more off in one day, at less cost, than any fence I have ever built, and when I get done I have the handsomest, strongest, tightest and most durable fence on the market. When I bought a machine and built my first Kitzelman Fence, in 1892, there was none of it in this neighborhood. It not only won the admiration of all who saw it, but its merits have been recognized is witnessed by the fact that many miles of this fence now adorn and protect the yards, gardens and farms of this community. I have now about three miles of this fence, and expect soon to have every permanent fence on my farm the Kitzelman, for the more I build the better I like it. It is absolutely stock-proof. I have a very breachy horse. No other fence turns him; but he never tries the Kitzelman. I caught a sheep-killing dog that tried to jump it, got his hind legs through the meshes and could get neither forward nor backward. I don't believe a dog can get to sheep inclosed by the Kitzelman Fence. I have a poultry-proof fence around my garden, and the old hens are no longer a menace to early vegetables. My yard fence is the pride and delight of my wife and daughters. Neither heat nor cold affects the Kitzelman Fence. That I built five years ago, is perfect still, and I believe will stand a thousand years, or more, by replacing the posts as they rot off, which can easily be done. It combines the qualities of cheapness and usefulness with those of beauty and durability—making in every respect a perfect fence. In a word, the Kitzelman Brothers have solved the fence problem."

12 Satisfactory all the Time and Cheapest in the end.

Mr. Samuel B. Woods, Charlottesville, Va., writes under date of Feb. 1st, '97 as follows: "The 'No Fence Law,'—the boundary line a lawyer once said, 'is a very farmer to keep in his own stock—is popular in many sections. I have observed the steady decrease of flocks and herds under its working, and on fences, stock raising follows, and there is no manure to keep fertile the fields. There are two steps to poor land, no fences, no stock. I believe the fences alone in another generation will vitally affect the value of hundreds of thousands of acres of farming land."

The County road and Southern Railway pass through my farm. The old rail fences were rotten. I have plenty of timber, but before rebuilding I determined to investigate the fence question carefully, which I did by visiting farms where different fences were in use and by testing on my own land several kinds I deemed the best, and found that the Kitzelman was the most satisfactory all the time and cheapest in the end.

I bought the largest size Kitzelman Machine. At first I was disappointed: the machine pulled heavily and but slow progress was made. I reported the fact to Kitzelman Bros., and they replaced it with another machine. The first evening the new machine was set up it ran off 24 rods of first-class fence 59 inches high and we have had no trouble since in putting up several miles of it. My experience in exchanging the machine gives me a high opinion of the honesty and fairness of the firm. It would take too long to compare the Kitzelman with other fences; in every point of difference I believe the Kitzelman has the advantage. On my farm it is used as a Railroad fence, along the lane to the barn and in the fields and every where it is an entire success. It is easily kept clean; fire, wind and snow have no effect on it; it seems indifferent to heat and cold alike; made of the best galvanized wire it is practically indestructible, and I do not see why it should not last a lifetime—even three score years and ten.

Mr. Woods is Ex-Mayor of Charlottesville, Va., and is at present Commissioner of Accounts of the University of Virginia.

13 Was Compelled to Make Fence For Others.

Mr. J. C. Senger, Ore Banks, Va., writes under date of Feb. 1st, '97 as follows: "About three years ago I ordered one of your machines for private use. On arrival I at once began weaving my line fence. This proved so satisfactory to critical examiners that I was practically compelled to make fence for others. I have not kept a record of the amount built, but this must be measured in miles, and no longer in rods. By using judgment and stretching the wires according to the temperature at the time, making due allowance for change one way or the other, I get a fence that is never too loose or never too tight. As to whether or not the people like it you may best judge from the fact that when ever their picket, board or other fences need renewing they always want a Kitzelman Fence, and when they get one they soon want another. It is utterly impossible to buy fence in the roll and then put it up thoroughly satisfactory. No other machine will fill the bill. A little over a year ago some parties bought a machine, that on paper, was a perfect marvel, and they widely advertised the fact that they would compete with us in price; but the result proved an advertisement for the Kitzelman Fence. After making some stock fence for themselves a neighbor asked the price per rod for a garden fence. The candid reply was: 'Go to Mr. Senger, he can make your fence cheaper; it is too slow work with our machine.' Well, I made that fence and a number of others as a consequence. More are contracted for, and there is no saying how much more that man's machine will prove the superiority of the Kitzelman Fence, which looks fully as well on undulating as on level ground. I wouldn't care a button for a testimonial from a section where timber is scarce, for there it is a wire fence or nothing, but here fence lumber is only \$7.00 per thousand feet, and even at that figure the Kitzelman Fence is displacing it. One thing that you do not mention in favor of your machine is that by using light wires you can make the very best and cheapest article for peas, beans, etc., to run on. According to the North Carolina Experimental Station it is cheaper to use such fencing, simply fastened to stakes, than to go into your own woods and cut brush for the purpose. The brush is done for at the end of the season; the fence can be rolled up and used an indefinite number of times."

14 A Run-away Horse Runs Into the Fence.

Mr. Jno. B. Miller, Washington, Ill., writes under date of Feb. 8th, '97 as follows: "The Kitzelman Woven Wire fence is all it is claimed to be. I have 700 rods of this fence on my farm, and have built 250 rods for other parties and have 200 rods to build this spring. I have 180 rods of this fence which has been built 9 years and I have not done any repairing and it is a number one fence yet. It is between horse lots and there has not a horse got over or through it, yet it has had good trials. A runaway horse hitched to a buggy tried to go through it but it landed the horse back on the ground and did not break a wire in the fence. In another instance we turned out a three-year-old Clyde horse and he thought he would go through. He was running his best and the fence threw him back about ten feet and did not hurt the fence or horse. It stands the heat and cold and the twists will not slip or permit breakages by expansion and contraction. The advantages are that you can make the many different styles and varieties of fence and it is the cheapest and strongest fence on earth. It gives better satisfaction than any other fence. We have put up the Kitzelman Fence on places where they have other woven wire fences but they claim it leads them all in strength, durability and cheapness, and also makes a neater looking fence. One man can make three times as much of the Kitzelman Fence in one day as he can of any other kind in the same length of time."

15 Bible, Dictionary and Kitzelman Machine Necessary.

Mr. Thos. Horton, Groveland, Iowa, writes under date of Feb. 5th, '97 as follows: "Last spring I bought one of your machines, and ever since I built the second piece of fence I wanted to write you, but was so crowded with business that I could not write. Ever since that time the thought has been in my mind, that a farm was not complete without a Bible, Webster's Dictionary and a Kitzelman Fence Machine. It brings peace and happiness to the owner as well as to his neighbors. The Bible says, 'Blessed are the peace-makers,' and I think a man that will invent as great a peace-maker as the Kitzelman Machine is entitled to that blessing. In regard to the fence I can safely say it is the best fence on earth. Heat, cold, wind and snow have no effect on it. Rabbits, cats, dogs and the smallest pigs have to keep on the outside. I have only had time to put up about 200 rods this season. I have another woven wire fence on my farm, some of it I had to put up at the top and weave the Kitzelman Fence next to the ground so it would turn pigs. In the other fence the wires run straight across, and the hogs would slip it; but not so with Kitzelman Fence. The cost of 135 rods of the other fence was \$70. I bought \$16.16 worth of wire which made me 120 rods of Kitzelman Hog-proof Fence, which was made during my spare moments. I consider a farm fenced with the Kitzelman Fence worth \$10 more on the acre than one fenced with common fencing. I think the Kitzelman Fence is the best fence on the market; for the reason, when we once get our farms fenced with it we are done with the fence business. No break, no rot, no shade to crops, no tearing of valuable stock, and the best part of it all is, that when you have put anything behind it, from the smallest pig to the largest bull, and when you want them you know where they are."

16 Raises over 200 Head of Hogs a Year.

Mr. D. P. Todd, Lerna, Ill., writes under date of Feb. 15th, '97 as follows: "The first experience I had with your fence was a year ago last fall. Your Agent built 40 rods for the P.D. & E. Railroad. I raise over two hundred hogs every year, and the fence was built along my feed lots where there are hogs the year round. I have had all kinds of hogs, cattle and horses in the lots, and nothing has gone over, through, or under it. I had been looking for a wire fence machine or wire fence, but I never saw one that I considered a success until I saw the Kitzelman, then I ordered 'Bible.' Some people seem to think that because a railroad iron or some other large body of iron lying flat on the ground gets hot and holds heat that a wire will do the same, which is not the case. A wire suspended in the air will be no hotter than the air, because the air will carry the heat away as fast as the wire takes it in."

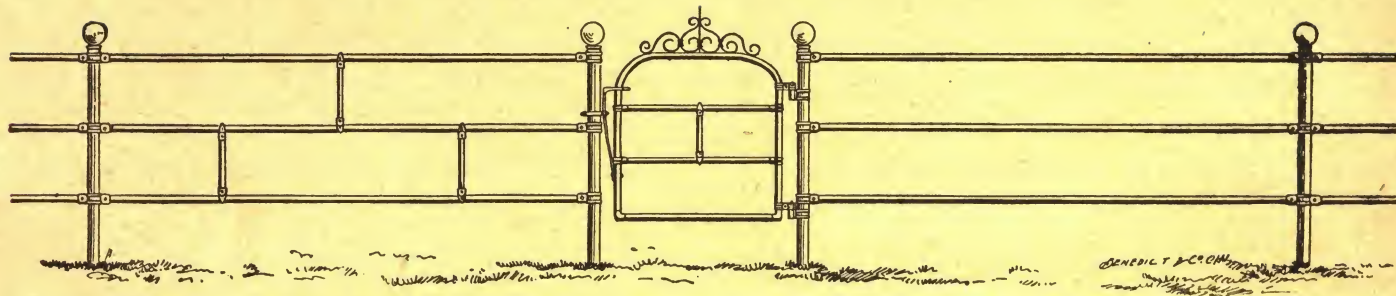
I built 40 rods of fence last spring, and a majority of the posts were set four rods apart; it has gone through the hottest days of summer and the coldest days of winter and if there was a difference in the tension of the fence, I could not detect it; and if it would not show on a panel four rods long, the contraction and expansion must be small. I pastured a number of town cows (you know the town cow is considered the worst cow on earth) all summer and not one ever bothered the fence. I would not recommend setting posts four rods apart; but I made this fence to show that the Kitzelman Fence is good for four rods, and even longer. I put ratchets on the above fence and also on another string; but they are like a fifth wheel to a wagon. I have never touched a ratchet since I built the fence. As to comparing with other fences in giving satisfaction there is no comparison; might as well compare day-light with darkness; the verdict is unanimous—"The Best Fence on Earth."

As to speed; I sold a machine to some parties last spring, and was present when they began weaving. They wove nine rods in one hour and one-half, and put in a Hercules stay every four feet. Six rods the first hour is certainly as fast as anyone could wish for. If farm products would sell for enough to give farmers any profit, you would have to quadruple your manufacturing capacity. The Kitzelman Fence is a thing of beauty and a joy forever.

17 The Prettiest and Cheapest Fence that can be Built.

Thos. J. Cornish & Sons, Tullahoma, Tenn., write under date of Jan. 29, '97 as follows: "It has been nearly two years since we bought your Woven Wire Fence Machine. It came to hand all O. K. a far better machine than we expected. We set it up immediately and built about 400 feet in one string along the sidewalk of one of our streets. The ground was a rise of about four feet to the hundred feet. It has been subject to a great extent, to trial by horses, cattle and hogs. Horses have pawed and kicked at each other across it but have never got their feet tangled in it. It still stands to-day as good as ever; a beauty and an ornament far better than all other fences and will last a lifetime, with the exception of a new post occasionally. We set our posts 16 feet apart, 12 running wires and 4x3 inch mesh, no chickens that do any harm get through it. We used to be pestered with our neighbors' dogs, but never one time since we built the Kitzelman Fence around our yard. They can't get through or over it. We have built about 100 rods, part of it for our henry, and it has given us entire satisfaction. It does not obstruct the view and is not a screen for bad boys or thieves, and by putting a barb wire on the top will be as near boy-proof as any fence can be. It is the prettiest and cheapest fence that can be built. I never intend to build any more wood fences, as I cannot afford to when I can build one out of wire that will last a lifetime, and is only about one-fourth the cost, faster and easier built and far better in every respect. It will not burn down, and when the fire is raging over your fields you have the satisfaction of knowing your fence is out of danger. Heat and cold have no effect upon it. The fence I built two years ago is as tight as it was the day I built it. I have received a number of letters and several men have been to see the fence and machine, and all seem to be well pleased with it, and I learned that they had bought machines. We have been so busy that we have not had the time to build more fence. We intend to soon build five miles of the Kitzelman Fence and will want another machine. We are more than pleased with the machine and the many kinds of beautiful fence that it makes. I cannot nor do I know how to praise it enough. The machine is more than you recommend it to be. It is a Multum In Parvo Machine, a great saver of labor and expense and when built will last a lifetime. All you have to do is to turn the crank and the machine makes the fence. We have been to no expense for repairs, and the machine does not seem to be worn."

The Kitselman Boulevard Fence.



STYLE "A"

STYLE "B"

The above represents our Boulevard Fence, which is one of the cheapest as well as one of the strongest fences on the market. The rails, gates and posts are of steel tubing, while the fittings are all malleable. It can be made in a variety of styles, and can be made where

not necess

Style "A"
apart and not

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